

# ATLANTA'S TOP COMMERCIAL DEVELOPERS

Ranked by square feet developed

Rank	Prior	Address	Square feet developed 2011-2012*	Square feet company owns and developed†	Square feet currently under construction in metro Atlanta / Square feet planned	Partial list of buildings developed§	Chief Atlanta officer(s)	Year est. in Atlanta
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## Office

1.	(NR)	<b>Ackerman &amp; Co.</b> 10 Glenlake Parkway, South Tower, Suite 1000, Atlanta, Ga. 30328 (770) 913-3900 • www.ackermanco.net	612,000	2,700,000	150,000 2,000,000	Camp Creek Medical Center IV, Marietta Medical Center, Winn Medical Center, Pinnacle Eagles Landing, Corporate Forum, Perimeter Town Center	Kris Miller, Charles Ackerman, Rene Miller, Vivian Barnes	1967
2.	(2)	<b>Cousins Properties Inc.</b> 191 Peachtree St. N.E., Suite 500, Atlanta, Ga. 30303 (404) 407-1000 • www.cousinsproperties.com	600,000	5,468,000	1,004,000 NA	Cox Communications Technology, Emory Point	Larry Gellerstedt	1958
3.	(4)	<b>Duke Realty Corp.</b> 3715 Davinci Court, Suite 300, Peachtree Corners, Ga. 30092 (770) 717-3200 • www.dukerealty.com	497,476	5,300,000	708,486 NA	4100 North Commerce Drive (Kuehne + Nagel Inc. build-to-suit), One Primmerica Parkway (Primmerica Inc. build-to-suit)	Chris Brown	1965
4.	(NR)	<b>Dewberry Capital Corp.</b> 1545 Peachtree St., Suite 250, Atlanta, Ga. 30309 (404) 888-7990 • www.dewberycapital.com	460,000	1,120,000	NA 6,000,000	redevelopment of Campanile	John K. Dewberry, Douglas G. Dewberry, Ridr Knowlton	1989
5.	(NR)	<b>Taylor &amp; Mathis Inc. ^</b> 245 TownPark Drive, Suite 575, Kennesaw, Ga. 30144 (770) 795-1330 • www.taylormathis.com	80,070	2,144,000	NA NA	The Home Depot Inc. customer support center	Andrew Taylor ataylor@taylormathis.com	1967

## Industrial

1.	(1)	<b>Industrial Developments International Inc. (IDI)</b> 1100 Peachtree St., Suite 1100, Atlanta, Ga. 30309 (404) 479-4000 • www.idi.com	2,355,085	5,509,120	1,209,707 NA	Southcreek Industrial Park Building C (The Clorox Co. build-to-suit), Huntcrest Business Center (Mitsubishi Electric Cooling & Heating build-to-suit), Riverside Business Center Building A	Tim Gunter	1989
2.	(4)	<b>Panattoni Development Co. Inc.</b> Paces Cumberland, 2675 Paces Ferry Road, Suite 200, Atlanta, Ga. 30339 (404) 921-2000 • www.panattoni.com	1,290,985	6,352,989	1,290,985 1,850,000	Building Construction Products Division of Caterpillar Inc. build-to-suit, Georgia-Pacific LLC build-to-suit, Interroll Corp. build-to-suit	Mike Gray mgray@panattoni.com	1996
3.	(2)	<b>McDonald Development Co.</b> 3715 Northside Parkway N.W., Building 200, Suite 700, Atlanta, Ga. 30327 (404) 239-0885 • www.mcdco.com	389,160	4,558,000	180,360 3,450,000	Southmeadow J; Southmeadow H; Southmeadow Parkway, Building Two (Martin-Brower Co. LLC)	John R. McDonald	1989
4.	(3)	<b>Pattillo Industrial Real Estate</b> 5830 East Ponce de Leon Ave., Stone Mountain, Ga. 30083 (770) 938-6366 • www.pattillore.com	335,181	11,410,106	77,126 240,000	Meadowbrook Meat Co. Inc., speculative building in Gainesville, Ga.	Lawrence R Callahan	1955
5.	(NR)	<b>Duke Realty Corp.</b> 3715 Davinci Court, Suite 300, Peachtree Corners, Ga. 30092 (770) 717-3200 • www.dukerealty.com	211,000	5,300,000	708,486 NA	4100 North Commerce Drive (Kuehne + Nagel Inc. build-to-suit), One Primmerica Parkway (Primmerica Inc. build-to-suit)	Chris Brown	1965

## Retail

1.	(NR)	<b>The Sofran Group</b> 6160 Peachtree-Dunwoody Road, Building C-100, Atlanta, Ga. 30328 (770) 351-9300 • www.sofrangroup.com	188,124	NA	94,062 118,960	Phase II of the Griffin Pavilion (The Kroger Co.)	Freddie D. Crenshaw	1980
2.	(2)	<b>Cousins Properties Inc.</b> 191 Peachtree St. N.E., Suite 500, Atlanta, Ga. 30303 (404) 407-1000 • www.cousinsproperties.com	82,000	5,468,000	1,004,000 NA	Cox Communications Technology, Emory Point	Larry Gellerstedt	1958
3.	(3)	<b>Columbia Properties Inc.</b> 1355 Terrell Mill Road, Building 1478, Suite 200, Marietta, Ga. 30067 (678) 460-3122 • www.columbiapropertiesinc.com	75,550	220,759	75,550 238,750	The Village at Millers Chapel	Dan O'Neill doneill@columbiaprop.com	1980
4.	(NR)	<b>OliverMcMillan</b> 733 Eighth Ave., San Diego, Calif. 92101 (619) 321-1111 • www.olivermcmillan.com	75,000	NA	90,000 265,000	NA	Hunter Richardson hrichardson@olivermcmillan.com	2011
5.	(4)	<b>Selig Enterprises Inc.</b> 1100 Spring St. N.W., Suite 550, Atlanta, Ga. 30309 (404) 876-5511 • www.seligenterprises.com	23,000	4,543,679	1,300,000 1,625,594	1075 Peachtree (with development partner Daniel Corp.), 77 12th at 12th & Midtown	Steve Selig	1918

\* Refers to square feet developed from January 2011 through August 2012, either completed or under construction. All figures are for the 20-county metro Atlanta area.

† Refers to completed projects only as of August 2012.

§ May include office, industrial and retail properties.

^ Company submitted a statement of verification supporting figures.

NA - Not available or not applicable

NR - Not ranked or not relevant

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the ranking of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions on company letterhead to Rachael Gates, Research Associate, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or email rgates@bizjournals.com.