

ATLANTA'S TOP COMMERCIAL DEVELOPERS

Ranked by square feet developed

Rank	Prior	Address	Square feet developed 2011-2012*	Square feet company owns and developed†	Square feet currently under construction in metro Atlanta / Square feet planned	Partial list of buildings developed‡	Chief Atlanta officer(s)	Year est. in Atlanta
Office								
1.	(2)	Cousins Properties Inc. 191 Peachtree St. N.E., Suite 500, Atlanta, Ga. 30303 (404) 407-1000 • www.cousinsproperties.com	1,197,000	6,105,000	1,084,000 290,000	Cox Communications Technology, Emory Point	Larry Gellerstedt	1958
2.	(3)	Duke Realty Corp. 3715 Davinci Court, Suite 300, Peachtree Corners, Ga. 30092 (770) 717-3200 • www.dukerealty.com	498,000	6,300,000	0 70,000	Primerica corporate headquarters, Kuehne + Nagel Inc., North Fulton Medical Plaza, NSH Cherokee Towne Lake Medical Office Building	Chris Brown	1965
3.	(4)	Dewberry Capital Corp. 1545 Peachtree St., Suite 250, Atlanta, Ga. 30309 (404) 888-7990 • www.dewberycapital.com	475,000	1,175,000	0 6,000,000	redeveloped Campanile	John K. Dewberry, Douglas G. Dewberry, Ridr Knowlton	1989
4.	(1)	Ackerman & Co. 10 Glenlake Parkway, South Tower, Suite 1000, Atlanta, Ga. 30328 (770) 913-3900 • www.ackermanco.com	150,000	2,200,000	150,000 2,000,000	Abernathy 400, Henry Physician Center, Hillandale Physician Place, Newnan Medical office building	Kris Miller, Charles Ackerman, F. Keene Miller, Vivian Barnes	1967
5.	(NR)	OliverMcMillan 733 Eighth Ave., San Diego, Calif. 92101 (619) 321-1111 • www.olivermcmillan.com	100,000	0	500,000 1,500,000	Buckhead Atlanta	Hunter Richardson hrichardson@ olivermcmillan.com	2011

Industrial

1.	(1)	Industrial Developments International Inc. (IDI) 1100 Peachtree St., Suite 1100, Atlanta, Ga. 30309 (404) 479-4000 • www.idi.com	1,212,891	4,641,798	0 0	Riverside Business Center Building A, Mitsubishi Electric build-to-suit	Tim Gunter	1989
2.	(2)	Panattoni Development Co. Inc. 1230 Peachtree St. N.E., Suite 250, Atlanta, Ga. 30309 (404) 921-2000 • www.panattoni.com	993,640	3,500,000	93,000 1,200,000	Georgia-Pacific LLC build-to-suit, Interroll Corp. build-to-suit	Dayne Pryor dpryor@panattoni.com	1997
3.	(3)	McDonald Development Co. 3715 Northside Parkway N.W., Building 200, Suite 700, Atlanta, Ga. 30327 (404) 239-0885 • www.mcdco.com	881,480	4,558,000	683,200 5,228,000	Southmeadow East	John R. McDonald jmcDonald@mcldco.com	1989
4.	(4)	Pattillo Industrial Real Estate 5830 East Ponce de Leon Ave., Stone Mountain, Ga. 30083 (770) 938-6366 • www.pattillore.com	286,126	11,487,232	0 250,000	Gainesville Business Park speculative building, expansion for Silgan Holdings	Lawrence P Callahan	1955
5.	(5)	Duke Realty Corp. 3715 Davinci Court, Suite 300, Peachtree Corners, Ga. 30092 (770) 717-3200 • www.dukerealty.com	211,000	6,300,000	0 70,000	Primerica corporate headquarters, Kuehne + Nagel Inc., North Fulton Medical Plaza, NSH Cherokee Towne Lake Medical Office Building	Chris Brown	1965

Retail

1.	(NR)	Ackerman & Co. 10 Glenlake Parkway, South Tower, Suite 1000, Atlanta, Ga. 30328 (770) 913-3900 • www.ackermanco.com	400,000	2,200,000	150,000 2,000,000	Abernathy 400, Henry Physician Center, Hillandale Physician Place, Newnan Medical office building	Kris Miller, Charles Ackerman, F. Keene Miller, Vivian Barnes	1967
2.	(4)	OliverMcMillan 733 Eighth Ave., San Diego, Calif. 92101 (619) 321-1111 • www.olivermcmillan.com	300,000	0	500,000 1,500,000	Buckhead Atlanta	Hunter Richardson hrichardson@ olivermcmillan.com	2011
3.	(3)	Columbia Properties Inc. 1355 Terrell Mill Road, Building 1478, Suite 200, Marietta, Ga. 30067 (678) 460-3122 • www.columbiapropertiesinc.com	139,625	372,553	71,875 212,750	The Village at Millers Chapel, The Village at Druid Hills	Dan O'Neill doneill@columbiaprop.com	1980
4.	(1)	Sofran Partners 1450 South Johnson Ferry Road, Suite 150, Atlanta, Ga. 30319 (770) 351-9300 • www.sofranpartners.com	94,094	0	0 169,960	Griffin Pavilion	Freddie Crenshaw	1980
5.	(2)	Cousins Properties Inc. 191 Peachtree St. N.E., Suite 500, Atlanta, Ga. 30303 (404) 407-1000 • www.cousinsproperties.com	82,000	6,105,000	1,084,000 290,000	Cox Communications Technology, Emory Point	Larry Gellerstedt	1958

* Refers to square feet developed from January 2012 through August 2013, either completed or under construction. All figures are for the 20-county metro Atlanta area.

† Refers to completed projects only as of August 2013.

‡ May include office, industrial and retail properties.

§ Company submitted a statement of verification supporting figures.

NA - Not available or not applicable

NR - Not ranked or not relevant

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the ranking of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions on company letterhead to Research Director, Atlanta Business Chronicle, 3384 Peachtree Road, Suite 900, Atlanta, Ga. 30326, or email pccorn@bizjournals.com.

Original publication date: Oct. 4, 2013